

High-tech phone firm gets award for growth

by JONATHAN DUMBLE

A high-tech telecom company with a client base of more than 35,000 has opened new offices in Wadebridge.

Open Telecom, based in Polmorla Road, is the brainchild of local man Dan Kobale, now the company's managing director.

It specialises in providing non-geographic telephone numbers to customers worldwide.

It is a service that allows customers to run their business from one specific phone number that, in spite of any number of branches, does not identify with any particular area.

By happy coincidence the opening of the new offices came as Open Telecom was given a special award by its business service provider Totem Communications.

This recognised the Wadebridge firm's success in establishing a client base that is fast approaching 40,000.

"We are obviously delighted," said Mr Kobale. "It recognises what we have achieved so far."

The business was continuing to grow successfully, he said, and anticipated that at least two more jobs would be created in the near future.

"Obviously as demand for our services increases we must look to expand our workforce."

The company provides 0870 numbers, those which are charged at national rate, and local rate 0845 numbers.

Mr Kobale was also anxious to clear up any doubts people might have about the service his company offers. "We do not deal with premium rate numbers," he said.

"We are about helping businesses to run a efficient, centralised service that is economical to them and to the telephone user."



The team, from left: sales manager Ian Watts, Totem's telephone account manager Dan Rathbone, managing director Dan Kobale Totem sales director Ian Dunsmore, and Lucy Smith of customer services.

Below left: Dan Kobale receives an award from Ian Dunsmore.

Picture: Alan McDonald



Party at Pencarrow to go with a New Romantic swing

TONY Hadley, pictured right, former lead singer with 1980s New Romantics band Spandau Ballet, will be topping the bill at Pencarrow House next week.

He will be headlining local Rotary Club centenary celebrations at the Party at Pencarrow on Saturday June 4.

All money raised will go to the Forces Children's Trust.

Having just completed a nationwide tour Tony will have plenty of support.

This will include top acts who will be appearing in front of what organisers hope will be a massive crowd.



Support comes from the Denny Wise big band, soul singer Tamsin Clark, singer Paul Michael from Bodmin and a young Devon rock band

called Burn.

Their concert will be opened by the Bodmin College Jazz Band at 3pm. They are currently raising money for an Autumn tour to Australia.

There is virtually non-stop music until around 10pm although the proceedings take a slightly different turn midway through.

There will be a seven minute long RAF Hawk Jet display with commentary from the show's compere David Fitzgerald.

The ticket hotline number is 08705 321321 and they can also be bought at Bricknells, of Wadebridge.